



### **WHAT WE BELIEVE**

We believe in inclusion, we believe in self-expression, we believe in no judgement and we believe in individualism

### **WHO WE ARE**

We are bold, we are tenacious, we are courageous and brave.

We are a cast of characters.

We embrace our differences, and we share our likenesses.

### **Some of What's in it for You!**

- New and freshly renovated offices, designed and built to the LEED Silver environmental standard
- Free Coffee
- Summer Fridays
- Paid Personal Days
- Generous Benefit package
- Employee Assistance Program
- Employee Loyalty Reward Program
- Generous welcome gift
- Company events

As the Wholesale Planner, North America, reporting to the VP of Global Planning, you will be responsible for managing the financial plans for all departments and key accounts, while maintaining receipts and budgets. Working closely with the North America and global sales team, you will analyze account profitability, while making suggestions for each account.

### **Some of What You'll Do:**

- Responsible for planning and analyzing retail sales and profitability for all Department Store partners.
- Work with Sales Team to manage receipts, product pull ups and push outs, analyze account profitability and make suggestions to Sales/VP of Global Planning
- Provide strategic direction, both pre-season and in-season, to ensure increased sales and profitability.
- Develop working relationship with Department Store buying and planning teams.
- Monitor sales trends and promotional activities weekly in order to maintain success at retail.
- Analyze sales and the SKU level to identify risks and opportunities.
- Conduct data analysis to identify opportunities to grow the business.
- Managing all retailer weekly reporting requirements.
- Manage the development of annual and seasonal retail sales & receipt plans for planned accounts.
- Work cross-functionally with the sales, merchandising, and production teams in order to influence future annual and seasonal retail sales & receipt plans for planned accounts.
- Develop, maintain and update tools, reports, etc. to support the needs of the business.



**Some of What You'll Need:**

- 3 - 5 years work experience in Wholesale Planning or Retail Planning, Department Store experience preferred
- Bachelor's degree (B.S. or B.A.)
- Demonstrated experience in retail data analysis and Open to Buy management.
- Expert knowledge and capabilities in Excel. Intermediate experience PowerPoint.
- Financial and Business Acumen: Ability to evaluate financial and business indicators and translate data into actionable information to drive results; proficiency in retail math.
- Planning and Priority Setting: Demonstrate an ability to set objectives and goals and organize work appropriately to meet and exceed goals.
- Problem Solving & Decision ability: Able to use rigorous logic and methods to solve problems with effective solutions.
- Robust foundation of Retail or Wholesale planning with the ability to cater this understanding to the specific needs of the organization
- Experience working with ERP systems

**Some of Who You Are:**

- Proven self-starter who thrives in a fast-paced environment.
- Ability to work autonomously.
- Possess good organizational and time management skills.
- Comfortable presenting to retailers/buyers and collaborating with upper management
- Attention to detail, strong oral and written communication skills.
- Collaborative spirit and a comfortable with ambiguity
- Dynamic with a strong sense of team spirit
- Inquisitive

Moose Knuckles is a Canadian company headquartered in Montreal and operating in North America, Europe and Asia. Professional French language proficiency is therefore required and essential for all Montreal-based employees. In addition, the professional English proficiency is also important since it allows to collaborate with the employees of the group based internationally.